



#### FABRIC EXPRESS





## Team













CEO

COO

**CFO** 

CTO







#### Problem

- Struggle to find the right fit for the clothing, especially formal suits and ethnic wear
- Too much time required to look for the right fabric and design
- Lack of personalized experience at the stores
- Lack of proximity to the fabric stores
- Talented designers and tailors relatively new in the market, struggle to find a steady stream of clients







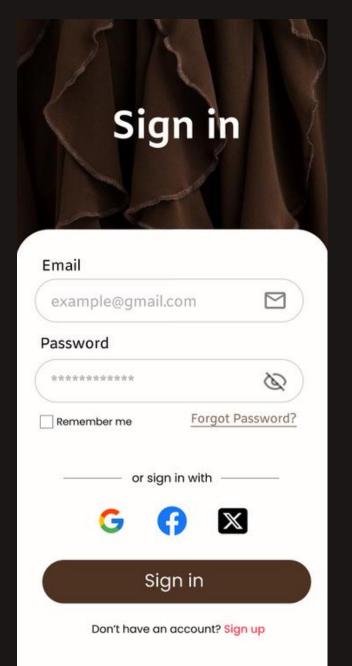
#### Solution

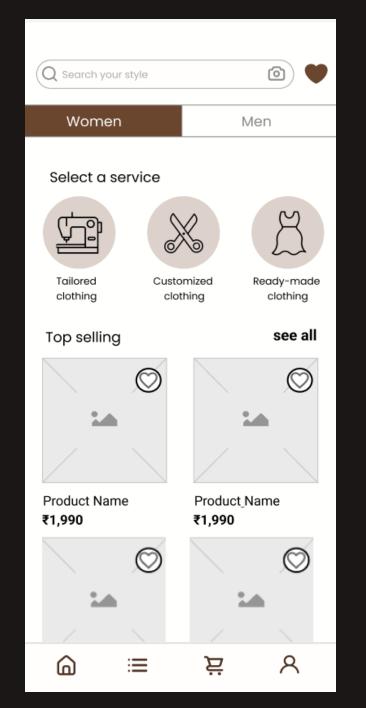
- We bring the boutique experience to the user's home
- Customers can directly request custom designs to the designer chosen by them
- Browsable options for the clothing designs on the app
- Bring home a fabric chart to choose from a variety of options
- Connect the customers with a curated network of freelance designers and tailors

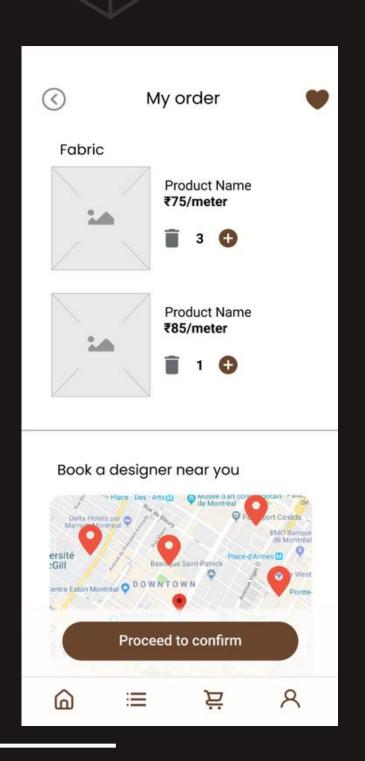


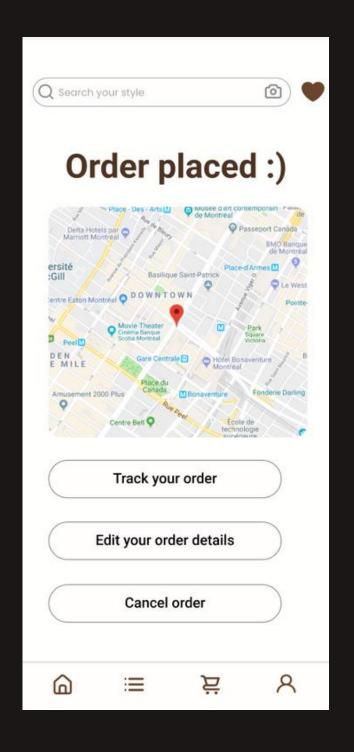
# Product

















#### Business Model

**Customer Segment** 



Upper middle class Women

Upper middle class Men



Working Professionals Revenue Streams



Custom Ethnic Clothes Sale

Tailor Service



Fashion Designer Consultancy









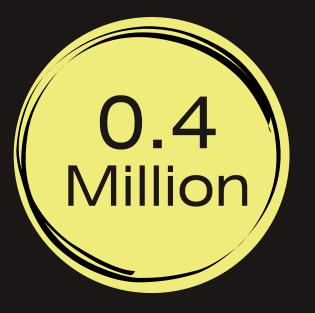
#### Varket Size (In India in terms of total people)



Total Addressable Market



Serviceable Addressable Market



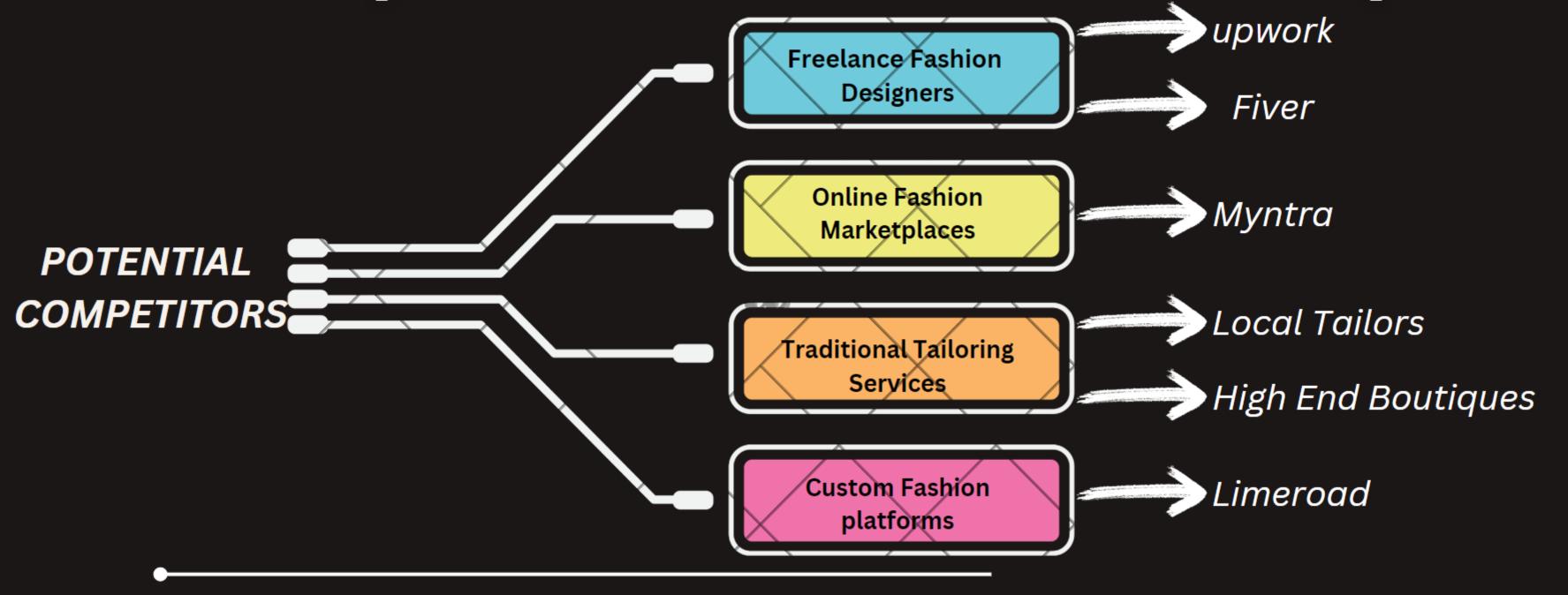
Serviceable Obtainable Market







### Competitive Landscape

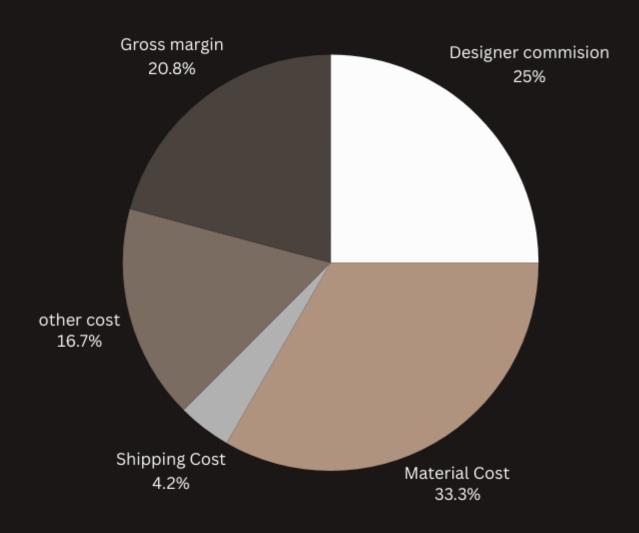








#### Unit Economics



REVENUE PER CUSTOMER ORDER ₹ 2500







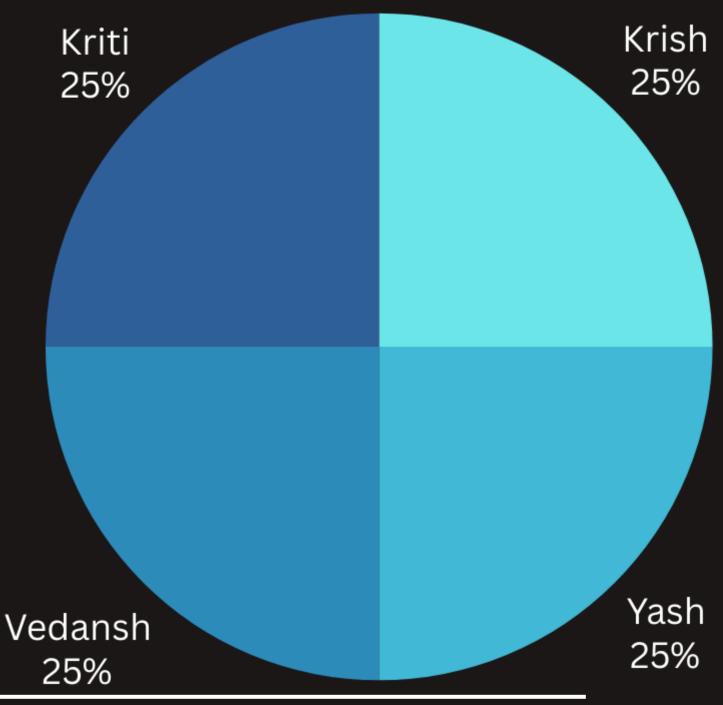
## Funding

Expenditure	Amounts in INR
App Development	1,00,000
Website Development	50,000
Operations Cost	1,00,000
Capital Cost	2,50,000
Total	5,00,000













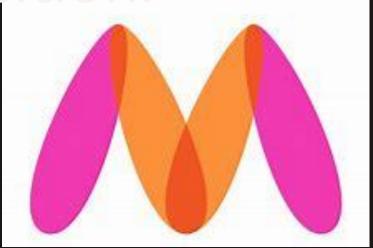


## Exit Option

1.

Acquisition:







- LimeRoa
  - d
- Myntra
- Meesho

2. Franchising

3. IPO Consideration



## Thank You



